MR. N. K. PADMANABHA PILLAI (*Director of Industries*) : ബാംബെയിലും മദ്രപ്പീനി ഉള്ളതുകൊണ്ടു തിരുവിതാംകൂറിൽനിന്നും അതിനുള്ള ഫ്ളോറും കൊടുത്തുകൊണ്ടുപോയാൽ അവിടെ ലാഭത്തിൽ വില്ക്കാൻ സാധിക്കുകയില്ല.

MR. POTTAYIL S. KRISHNA PANICKAR (*Shertala II*) : May I know whether the Trade Agent is even now in charge of the Bombay Agency ?

PRESIDENT : If you have read the answer, you would not have put that question.

MR. POTTAYIL S. KRISHNA PANICKAR (*Shertala II*) : Were the accounts ever audited ?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*) : About three months after his appointment we sent an auditor to put the accounts in proper order as required by the Account Officer.

MR. POTTAYIL S. KRISHNA PANICKAR (*Shertala II*) : When was the last audit conducted ?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*) : Some time last year.

MR. POTTAYIL S. KRISHNA PANICKAR (*Shertala II*) : The approximate date ?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*) : About 8 months ago.

MR. POTTAYIL S. KRISHNA PANICKAR (*Shertala II*) : Has any provision been made for the periodical auditing of the depot ?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*) : No provision has been made. Because, if we start auditing periodically by deputed auditors from here, it will involve lot of expenditure.

PRESIDENT : When the business grows, auditing will become necessary. Now it is not necessary.

MR. POTTAYIL S. KRISHNA PANICKAR (*Shertalla II*) : Can the member just give an idia of how it is audited ?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*) : The audit report contains the amount of articles the Trade Agent has in his stock, and the amount sold. The auditor was sent from here to give him instruction about the manner in which he must maintain accounts.

PRESIDENT : Next question, please. We have not left the Trade Agent yet. So reserve your energies for the next question.

Tour of the Trade Agent at Bombay.

103 ✻MR. S. J. NAIR (*Nedumangad*) : Will the Government be pleased to state :

(*a*) whether the Trade Agent appointed at Bombay had an all-round tour in Travancore some time back ;

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[Mr. S. J. Nair.]

(*b*) whether the Director of Industries accompanied him in his tour;

(*c*) the object of that tour;

(*d*) the expenditure incurred on the tour

(*e*) whether the Trade Agent undertook the tour at his own cost, or at the cost of the public fund and

(*f*) the outcome of the result of the tour?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): (*a*) Yes.

(*b*) Yes.

(*c*) To meet the manufacturers and merchants of Travancore in order to get himself acquainted with the various products of Travancore and discuss the possibilities of marketing them outside the State.

(*d*) Sr. Rs. 975-23-8.

(*e*) The tour was at the cost of Government.

(*f*) He became acquainted with almost all the business-men as well as other people engaged in various indigenous industries of the State and made arrangements with them for marketing the products of the State.

MR. S. J. NAIR (*Nedumangad*): May I know whether the Director of Industries put the Trade Agent along with him in his car or whether the Trade Agent engaged a car and the Director of Industries went with him?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): The Director of Industries conducts his usual inspection in different parts of Travancore. And because the Trade Agent was here, he took him along with him in one of the tours.

MR. S. J. NAIR (*Nedumangad*): In view of this answer, may I know how the Government have incurred Rs. 975-23-8 towards the tour of the Trade Agent in Travancore?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): According to the T. S. R., he is entitled to travelling allowance whether he walked the distance or went in the car of anybody else.

MR. E. V. KRISHNA PILLAI (*Pattanamtitta*): Does this amount represent the T. A. of the Director of Industries?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): Certainly not, Sir.

MR. E. V. KRISHNA PILLAI (*Pattanamtitta*): That is why we want to know whether the Trade Agent accompanied the Director of Industries and adjusted his convenience to the latter or the Director of Industries accompanied him?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): Neither; he came with me for visiting certain places, and I had to leave him behind as I had other inspections to do.

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MR. E. V. KRISHNA PILLAI (*Pattanamtitta*): Is it the position of Government that the Trade Agent had to meet the merchants and other business men without the Director of Industries?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): He could have done so. But since he was new, Government thought it better that the Director of Industries took him to these places, when he went out on tour.

MR. E. V. KRISHNA PILLAI (*Pattanamtitta*): That is why I want to know whether the Director of Industries was with the Trade Agent or was the latter alone when he was meeting merchants and business men.

PRESIDENT: I understand the position to be like this. Both of them went together to certain places and then parted company. The Director went on his own business and the Trade Agent on his own.

MR. E. V. KRISHNA PILLAI (*Pattanamtitta*): In regard to those places where the Director of Industries did not accompany him, was it because the Trade Agent could, without the help of the Director of Industries, visit those people?

MR. N. K PADMANABHA PILLAI (*Director of Industries*): The Director of Industries had to go away on his usual inspection tour. Then the Trade Agent had to see the people on his own.

MR. E. V. KRISHNA PILLAI (*Pattanamtitta*): Am I right in understanding that the Trade Agent met people without the Director of Industries?

MR. N K. PADMANABHA PILLAI (*Director of Industries*): Yes.

MR. E. V. KRISHNA PILLAI (*Pattanamtitta*): Have the Government any idea about the volume of trade the Trade Agent was able to stimulate after he visited the various merchants and businessmen?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): According to his report, he was able to sell more after this visit than what he had done before. He was able to come into contact with some people and he arranged with them for sending their products to Bombay.

MR. E. V. KRISHNA PILLAI (*Pattanamtitta*): Over and above this answer, are the Government in a position to tell us the approximate volume of trade the Trade Agent was able to stimulate?

PRESIDENT: All these questions, let me again inform the House, will be quite relevant to the question which is immediately below.

MR. E. V. KRISHNA PILLAI (*Pattanamtitta*): Have the Government made any arrangement with the various businessmen and merchants in the State to report to Government the volume of trade they were able to do at the instance of the Trade Agent?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): No, Sir.

MR. K. MAHOMED (*Alwaye*): May I know the number of times he had toured in Travancore?

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MR. N. K. PADMANABHA PILLAI (*Director of Industries*): Two or three times.

MR. K. MAHOMED (*Alwaye*): May I know the important places he has visited?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): He has visited almost all parts of Travancore.

MR. K. MAHOMED (*Alwaye*): May I know whether he has visited Alwaye?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): Yes.

MR. K. MAHOMED (*Alwaye*): When?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): A couple of months ago.

MR. K. MAHOMED (*Alwaye*): May I know whether Government are aware of the fact that the Trade Agent was collecting historical materials when he was touring in Travancore at the expense of the State for writing a History of India?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): Government are not aware.

MR. A. EASWARA PILLAI (*Kalkulam II*): May I know whether the Trade Agent had any tour in South Travancore?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): He had.

MR. A. EASWARA PILLAI (*Kalkulam II*): In which part of South Travancore?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): He visited Colachel, Nagercoil and Thuckala.

MR. R. SIVARAMAN NAIR (*Tiruvalla II*): May I know whether he undertook his tour with the previous sanction of Government?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): He has jurisdiction throughout India and Travancore being the head-quarters he can go about in Travancore without asking the permission of the State.

RAO SAHIB S. PARAMESVARA AIYAR (*Nominated*): May I know from the member the rates of the travelling allowance allowed to the Trade Agent in connection with his tour in different parts of Travancore?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): The usual rates under the T. S. R.

RAO SAHIB S. PARAMESVARA AIYAR (*Nominated*): I do not know what the usual rates are.

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): 1st class fare.

RAO SAHIB S. PARAMESVARA AIYAR (*Nominated*): May I know whether those rates have undergone alteration under the new contract?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*): No, Sir.

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MR. P. CHIDAMBARAM PILLAI (*Commerce and Industry, South*) : Have the Government found the Trade Agent useful till now?

PRESIDENT : That is a matter of opinion.

MR. P. CHIDAMBARAM PILLAI (*Commerce and Industry, South*) : Have the Government ascertained the views of the Chamber of Commerce so far as the Trade Agent at Bombay is concerned?

MR. N. K. PADMAMABHA PILLAI (*Director of Industries*) : No.

MR. K. PADMANABHAN (*Chirayinkil I*) : May I know whether the Trade Agent, during his tours in Travancore, became acquainted with the indigenous industries in Chirayinkil taluk?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*) : He might have.

MR. K. PADMANABHAN (*Chirayinkil I*) : May I know the important indigenous industries visited by him?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*) : In Paravur he has visited the S. K. V. coir works.

MR. K. PADMANABHAN (*Chirayinkil I*) : Paravur is not part of Chirayinkil.

MR. N. K PADMANABHA PILLAI (*Director of Industries*) : He did not visit Chirayinkil in particular.

MR. K. PADMANABHAN (*Chirayinkil I*) : Is the member aware that Chirayinkil is an important centre for coir industry?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*) : Yes.

Trade Agent in Bombay.

104. ❋**MR. T. K. ALEXANDER** (*Kunnatnad I*) : Will the Government be pleased to state :

(*a*) the amount given to the Trade Agent in Bombay for T. A. charges since he was appointed ;

(*b*) the amount given as salary and commission since he was appointed ; and

(*c*) the value of Travancore goods for which he has secured orders up to date (10-11-1110) ?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*) : (*a*) Rs. 1,829-17-15.

(*b*) Rs. 7,354-0-8.

(*c*) Rs. 13,000-9-5.

MR. T. K. ALEXANDER (*Kunnatnad I*) : In answer to part (*b*), may I know the amount paid to the Agent by way of commission?

MR. N. K. PADMANABHA PILLAI (*Director of Industries*) : No commission has been paid yet.

MR. T. K. ALEXANDER (*Kunnatnad I*) : But the answer says that the amount paid to him is inclusive of salary and commission? So may I know what is the amount of commission alone paid to him?

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